Kaiser Permanente and Medicaid

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Kaiser Permanente Care That Meets You Where You Are





Medicaid's Strategic Importance to KP



Medicaid at KP plays several critical roles, from being foundational to our mission and Enterprise Strategy, serving as a core component of our community benefit, and ensuring members can remain with KP as their circumstances change.

KP Medicaid's Role

Foundational Element of KP's Mission and Enterprise Strategy

- Supports our charitable mission
- Increases leadership voice in state and federal policy
- Creates growth opportunities with sustainable economics
- Enables participation in duals products and other plans that require Medicaid participation

Core Component of Community Benefit

- Supports states in caring for most vulnerable citizens
- Ensures access to high quality care
- Contributes to safety network providers' sustainability and ability to provide high quality care

Continuous Care and Coverage

- Enables members to keep KP through life transitions
- Supports lower churn as members move more frequently between individual exchanges and Medicaid

Medicaid and Children's Health Insurance Program Overview



Medicaid (Medi-Cal in California) is a federal and state health coverage program for families and individuals with low incomes and limited resources.

Children's Health Insurance Program, or CHIP, is a free or low-cost health coverage program for children — up to age 19 — in families with incomes too high to qualify for Medicaid.

These critical health coverage programs serve one in five Americans, including millions of families, children, pregnant women, adults without children, and seniors and people living with disabilities.



91 million individuals were enrolled in November 2022



Pays for nearly half of all births in the U.S.



half the national bill for long-term care



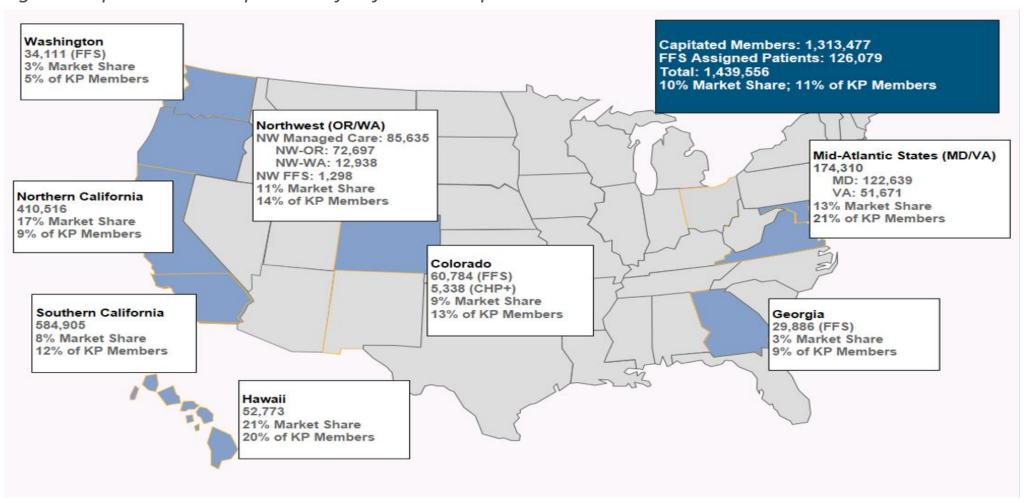
of Medicaid
enrollees
receive
coverage from
Medicaid
Managed Care
Organizations

- Medicaid is jointly funded and regulated by the federal government and the states.
- **KP's participation** in each state is driven by how the state chooses to administer Medicaid and KP's ability to meet the state requirements (e.g., Virginia requires Managed Care Organizations to have a statewide service area. Since KP doesn't have a presence throughout the state, KP has a fully delegated service agreement with another Health Plan in order to serve Virginia Medicaid members in our Northern Virginia service area).

KP Medicaid Membership and Participation January 2023



KP has 1,313,477 Medicaid members as of January 2023. KP has a direct contract with the state in California, Hawaii, Colorado, and Maryland. KP is a subcontractor in California, Oregon, Washington, Georgia, and Virginia. KP operates as a fully delegated capitated health plan or a fee-for-service provider.



The Many Ways of Financial Arrangement



- **Direct Contract:** KP Health Plan acts as a Managed Care Health Plan contracted with the State and assumes full financial risk for a defined population. It receives a revenue stream from the State based on premiums that are calculated to be actuarially sound.
- Partner Health Plans: KP subcontracts with another Managed Care Health Plan (which has contract with the State).
 - Capitated Arrangement: KP receives a set premium for the care of a defined population
 - Full Delegation: KP is fully delegated to fulfill all accountabilities of caring for the Medicaid member
 - Partial Delegation: KP is only accountable for certain services
 - Fee For Service Arrangement: KP bills the Partner Health Plan for services provided for a defined population
- Fee for Service: KP provides care for Medicaid recipients and bills the State directly for services provided
- FQHC Relationship:
 - Network Provider: in certain markets, KP contracts with FQHC to serve as provider for Medicaid recipients under the Direct Contract
 - KP Physician works in FQHC: pilot program of having KP physicians work within a FQHC
- Administrative Revenue:
 - Care Coordination: Medicaid pays administrative fee for care coordination work
 - Quality Incentive Bonus: Partner Health Plans pays bonus for achieving certain quality targets

Flow of Funds to KP



Medicaid/KP

 State Medicaid pays premium directly to KP that then pays out for services within and outside of KP

Medicaid/Partner Health Plans/KP

• State Medicaid pays premium to partner Health Plans. KP bills partner Health Plan for services provided and then health plan pays KP according to bill.

KP/FQHC/KP

 KP sends physicians to FQHC to work under FQHC. FQHC bills State Medicaid for services provided. FQHC pays KP for the physician services rendered by the physicians.

Medicaid/ Partner Health Plans/KP

 State Medicaid pays premium to partner Health Plans that then pays KP a capitated payment for a defined population that KP cares for.

KP/Medicaid

 KP bills State Medicaid for services provided and receives reimbursement.

Summary and Recommendations



- Enroll all eligible American Indians/Native Alaskans/Native Hawaiians into respective health insurance programs Medicaid and CHIP
- Participate in Fee for Service Medicaid as providers of care
- Participate in Medicaid Managed Care Plans as providers of care
- Document and code all services accurately ICD and CPT codes
- Bill accurately for all services provided and collect and reconcile all billings
- Bill for administrative services as allowed
- Achieve quality targets and collect incentive bonuses